

Maturitní témata –Tématická AJ – General Business, 23 okruhů

1) The world of work

- recruitment, CV, job description, person specification, human resources

b) Motivation theories, Maslow's hierarchy of needs

explain and translate these expressions: a sole trader, unlimited liability, limited liability, incorporated, franchise

2) Migration and its economic impact

b) 4 types of economic systems

explain and translate these expressions: overdraft, an enquiry, a complaint, black swan event, an invoice

3) Finance

- break-even analysis, business costs, internal sources of finance

b) Financial reward system: piece rate, salary, commission, performance – related pay, profit sharing, fringe benefits

explain and translate these expressions: shareholders, operatives, market share, profitability, turnover

4) Monetary x Fiscal policy

b) Key terms of economics: supply, demand, economic equilibrium, market, GDP, GNP, scarcity, production resources and factors

explain and translate these expressions: to make sb. redundant, a supplier, a wholesaler, go bankrupt, a retailer

5) SWOT analysis

b) Trade Unions

explain these expressions: cash flow, to be in red numbers, interest rate, joint stock company, CEO

6) Marketing mix (4P's, 4C's, 5F's)

b) Division of economics: microeconomics X macroeconomics

explain these expressions: mortgage, business plan, privatization, commodity, subsidy

7) **Business ownership structures**

b) the Great Depression, bear market, bull market, blue chips

explain and translate these expressions: niche markets, mass markets, income, advertising, budget

8) **The EU**

- history, single market

b) Absolute/comparative advantage, the law of diminishing marginal returns

explain and translate these expressions: fixed assets, current assets, current liability, balance sheet, liquidity

9) **Deindustrialisation**

b) Corruption and wrongdoing

explain and translate these expressions: economies of scale, competition policy, consumer protection laws, aggregate demand

10) **Banking**

b) Non-profit organisations

explain and translate these expressions: inflation, expansionary policy, contractionary policy, exchange rate, current account

11) **Growth of firms**

b) Unemployment and inflation

explain and translate these expressions: austerity, impunity, to be prudent, foreclosure of mortgage, devaluation

12) **Mercantilism, command economy**

b) History of money development

explain and translate these expressions: default on debts, to stimulate growth, lay-offs, unskilled workers, embargo

13) **International trade**

b) Communication

explain and translate these expressions: to be unprecedented, to be credible, haggling, to be ratified, allocation of resources

14) Corporate social responsibility

b) Coaching and teambuilding

explain and translate these expressions: motivation, subordinates, temporary workers, underemployment, customer segmentation

15) Brexit

b) TQM, JIT , KAIZEN

explain and translate these expressions: part-time worker, job sharing, bonds, trade barriers

16) Competition and monopoly

b) Problems at work (health and safety issues)

explain and translate these expressions: rigid labor market, government budget deficit, soft skills, to delegate, temporary employment contract

17) VAT, credit, microcredit, loan, leasing

b) Explain the term “outsourcing” and give examples.

explain and translate these expressions: differentiation, segment, copyright infringement, obsolete

18) The business cycle

b) Tax havens

explain and translate these expressions: book value, market value, cashflow statement, bribes, accountability

19) Fair trade

b) intellectual property, copyright infringement

explain and translate these expressions: transparency, code of ethics, industrialized countries, trade liberalization, Asian tigers

20) History of economic thought

- Plato, Aristotle, Adam Smith, David Ricardo, John M. Keynes, John Hicks

b) What makes a good manager

explain and translate these expressions: morale, niche, promotion, questionnaires, balance sheet.

21) World Trade Organization, NAFTA

b) Benchmarking

explain and translate these expressions: frictional unemployment, dividends, AIDA, seasonal fluctuation, test marketing

22) Crowdfunding

b) the Czech Republic – export, import

explain and translate these expressions: economic bubble, customer segmentation, delegation, unique selling point, product life cycle

23) Economic measures as a response to covid pandemic

b) Boston matrix

subsidy, one - of allowance, economic lockdown, amortisation, book value, market value